



Powering up procurement reforms with open contracting

**OPEN
CONTRACTING
PARTNERSHIP**

OCP works in 25+ countries on open data & open government to transform public contracting

Highlighted impact

[Read all stories](#)



Progress around the world



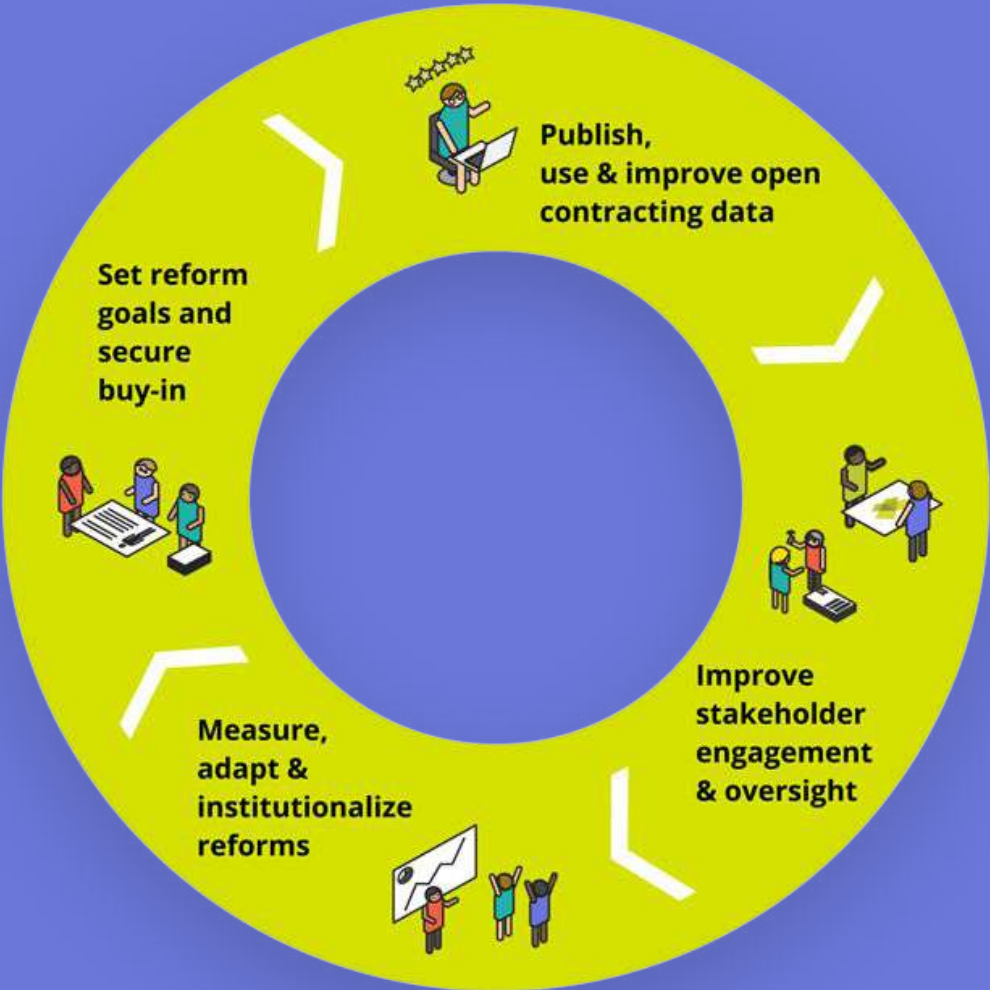
Many ways to loot public procurement...



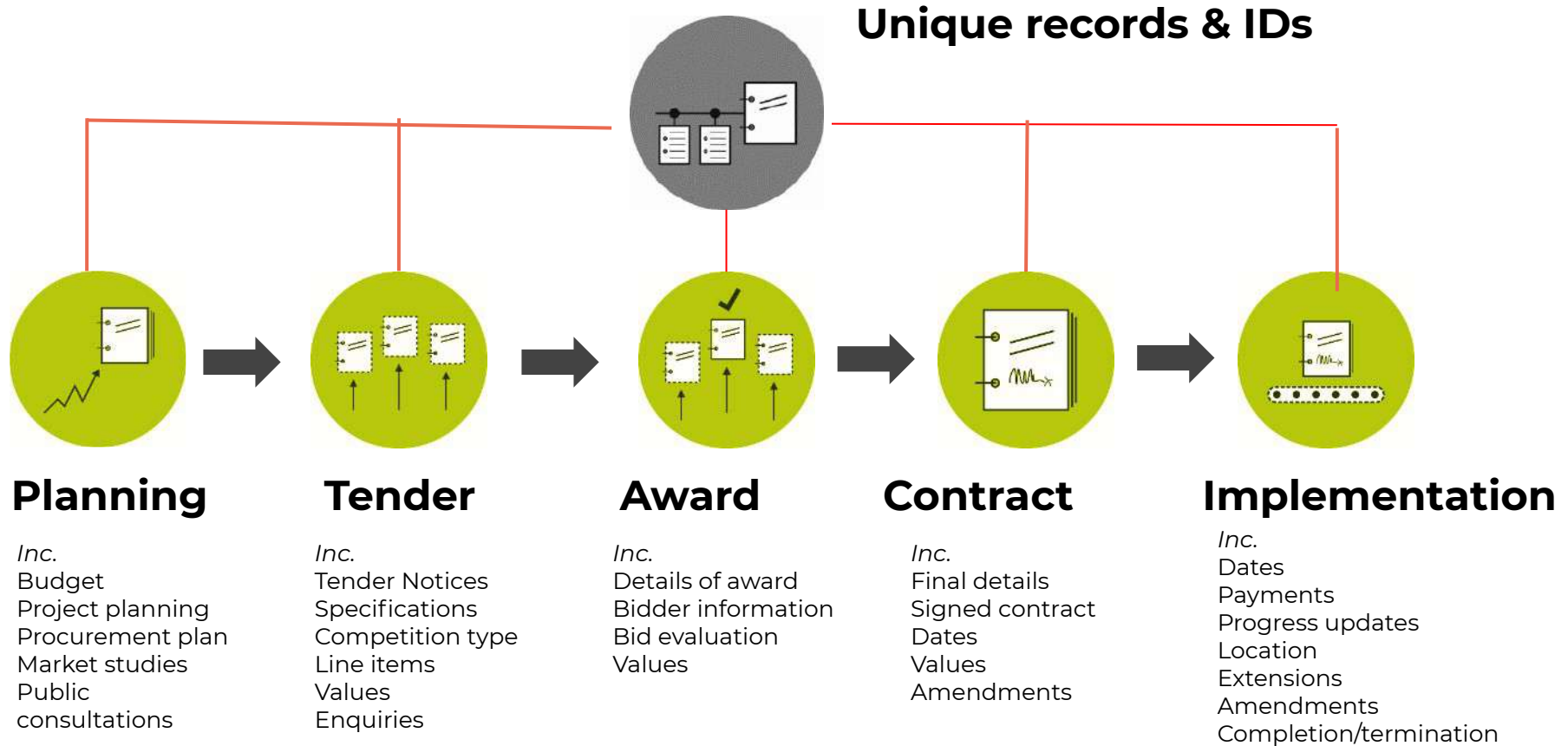
<https://www.open-contracting.org/resources/idiotsguide/>



We help procurement reformers to build coalitions of change, publish & use data, measure progress & to institutionalise reforms



Open Contracting Data Standard (OCDS)



Focus on the **use** of data to drive change

Four key user needs:



Value for money & efficiency



Integrity



Effective service delivery



Level playing field for business

DATA



SORTED



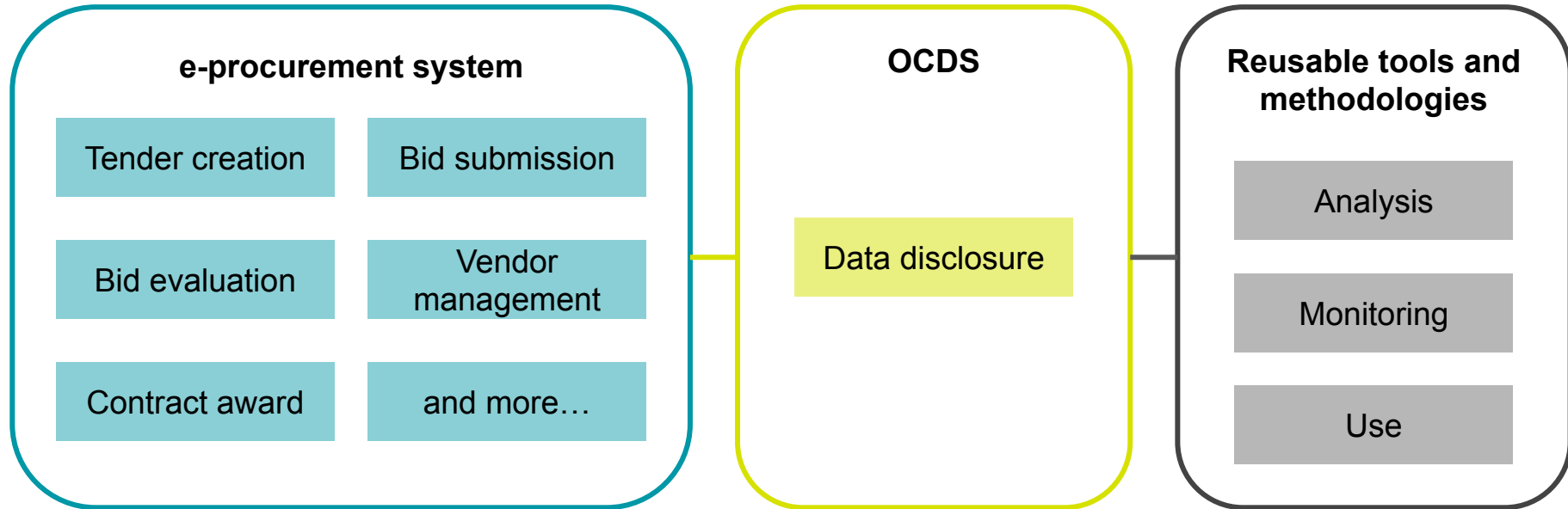
ARRANGED



PRESENTED
VISUALLY

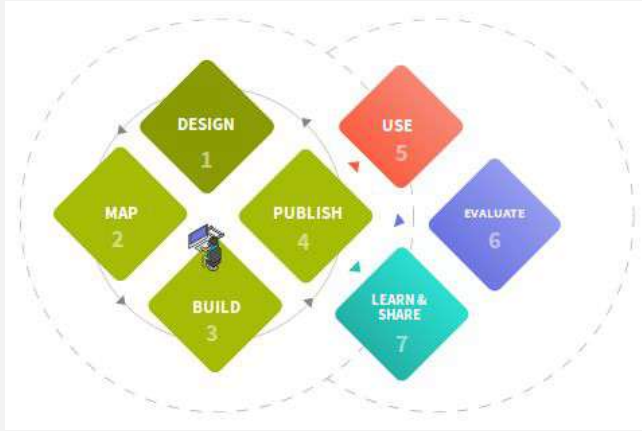


OCDS and e-procurement



OCDS is not an e-procurement system, but it can enhance eGP systems or be used to design contract registers

OCDS and e-procurement



[Guidance on OCDS functional requirements for e-GP systems](#)



REF	DESCRIPTION OF REQUIREMENT
	MODULE: BUSINESS INTELLIGENCE AND REPORTING
	SUB-MODULE: OPEN CONTRACTING AND OPEN CONTRACTING DATA STANDARD
OCDS 1	The e-GP system must capture structured procurement data described in OCDS 1.1 to 1.5 and publish it in a machine readable format specified in the latest version of OCDS covering Planning, Tender, Award, Contract and Implementation.

International endorsement

GOV.UK

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Transparency data


Open Contracting

This page contains open contracting data from the Crown Commercial Service.

Published 1 December 2016
Last updated 17 April 2020 — [see all updates](#)
From: [Crown Commercial Service](#)

Documents

 [CCS Contracts Finder Open Contracting Data Standard publication guide](#)
PDF, 109KB, 7 pages
This file may not be suitable for users of assistive technology. [Request an accessible format.](#)

 [UK Open Contracting National Action Plan updates](#)
PDF, 85.6KB, 2 pages
This file may not be suitable for users of assistive technology. [Request an accessible format.](#)

- 2016 Anti-Corruption Summit
- G20 Principles for Promoting Integrity in Public Procurement
- G20 Anti-Corruption Open Data Principles
- B20 Papers on Integrity & Compliance
- G7 Biarritz Declaration
- WTO GPA reporting
- EU recommendation for contract registers
- UK open contracting commitments inc OGP Action Plan, AC Action Plan & in forthcoming procurement reforms?



Ukraine then: Soviet procurement



KPIs (2018-2019)

NUMBER OF TENDERS

1,67mln

SAVINGS

1,24bn

NO. OF PROCURING ENTITIES

30,18k
EXPECTED VALUE
41,91bn

NO. OF BIDDERS

166,28k
NO. OF BIDS PER AUCTION
2,30

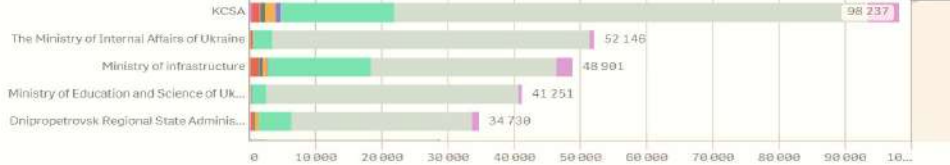


Above Below Competitive NonCompetitive Complete Proceed Unsuccessful

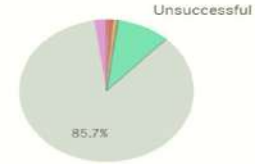
Indicator Number of procedures EN

Go to

Procuring entities Ranking



Status of tenders



Dynamics



Map



Excluding Kyiv

Data for all years available here

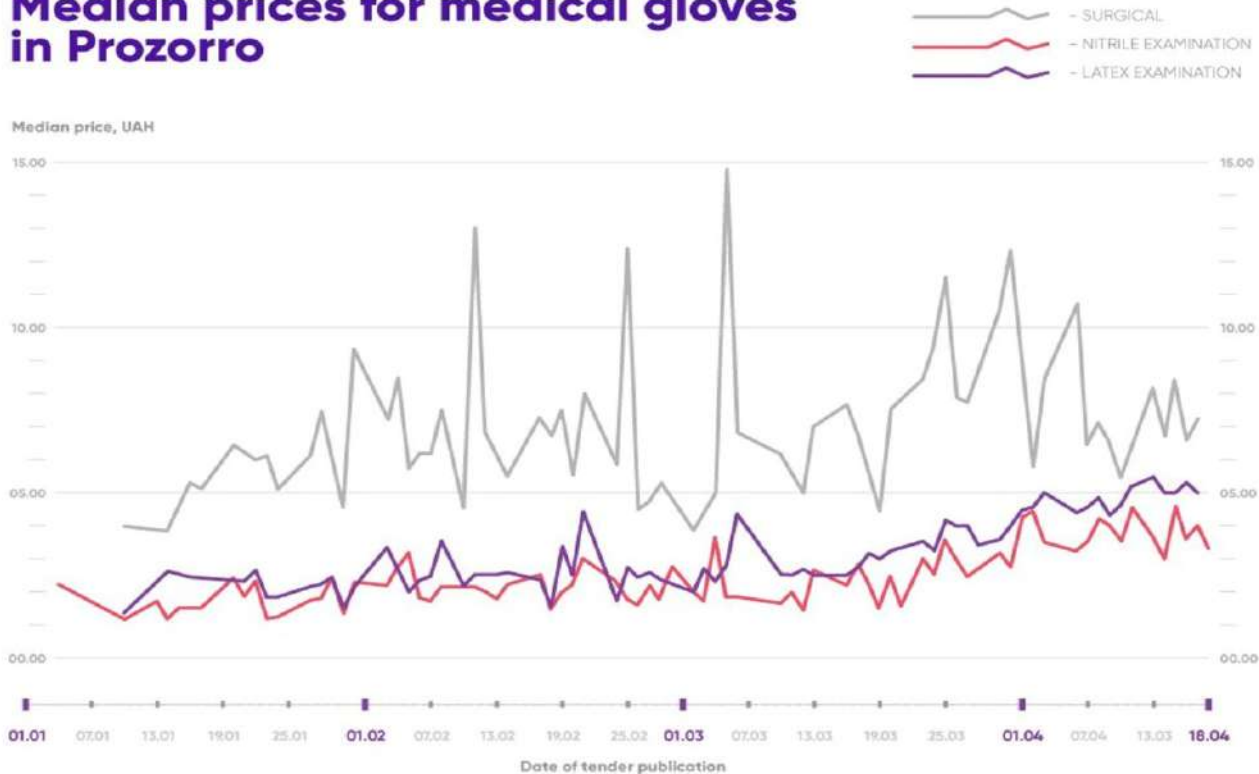
Updated 18.04.2019 00:00:57

- Savings >\$2bn+
- 1000s of new suppliers
- Corruption perception halved
- Embedded CSO monitoring, 50% fix rate so far
- State medicines agency seeing 43% reduction in prices on \$11m (2020)

Ukraine now

COVID-19 contract monitoring in real time

Median prices for medical gloves in Prozorro



Data are a start, not an end

Need systematic engagement, collaboration, measurement, policy and practical changes too...



**ONLINE
SYSTEM-
CHASES OUT
THE BRIBE-MAN**

TRANSPARENT PUBLIC PROCUREMENT

PROZORRO.GOV.UA

Logo of the Ministry of Economic Policy and Trade of Ukraine: **МІНІСТЕРСТВО
ЕКОНОМІЧОЇ ПОЛІТИКИ
ТА ТОВАРИЩОЇ ПРОМІСЛОВОСТІ**

The illustration shows a man in a light blue shirt and red tie running away from a large white hand cursor icon. Money is falling around him, and he is holding a briefcase. The background is dark blue.



Colombia's OC Dashboard



Tablero de Contrataciones Abiertas

Buscar contrato

¿Qué se compra?

¿A quién se compra?

¿Quién compra?

¿Dónde se compra?

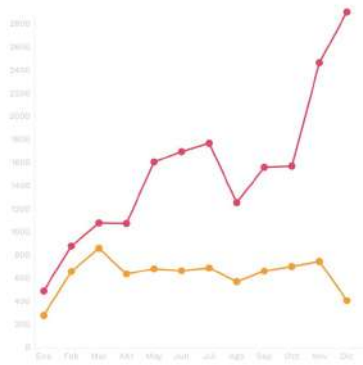
Indicadores

Datos abiertos

Acerca del tablero

LOW NUMBER OF BIDDERS

Market dominated by a small number of bidders.



open
selective

Download [CSV](#) [PDF](#)

Entities that buy the most

In 2020 these were the 3 entities that bought the most



\$ 4.59B COP
8542 contracts

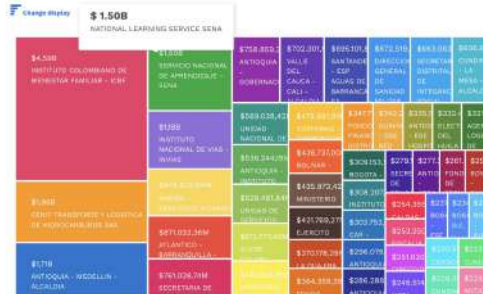


\$ 1,96B COP
881 contracts



\$ 1,71B COP
1044 contracts

This is how the 50 entities that bought the most are distributed



Download information [CSV](#) [PDF](#)

Products by contracting method

Select a hiring method. Consult the mapping of contracting methods and modalities in the [methodological notes](#).

OPEN SELECTIVE LIMITED DIRECT

Change history



Download information [CSV](#) [PDF](#)

CHANGE IN COMPETITION 2018-2019



More bidders

3.6 average bidders per tender, up from 3.2



More tenderers

7443 unique tenderers, up from 6571



Fewer 1-bid tenders

33.3% single-bid tenders, down from 36.8%

For all national entities, and entities in Bogota, Medellin and Cali, conducting procurement through the SECOP II system.

Fixing school meals in Colombia

- Exposed price-fixing scheme that increased costs by 45%
- Increased 14 suppliers to 46
- 700,000 meals served per day
- Recently won national award
- Wider impacts in as new eGP platform comes in with increased competition, new entrants & less single bid tenders

PRECIO FRUTAS

#NoticiasCaracol

CCE

Proveedores

▶ Banano	\$141	\$300
▶ Manzana roja	\$418	\$600
▶ Mango	\$178	\$340
▶ Pera	\$172	\$460

**Cheaper
medicines**



60% of
medicines
purchased at up
to 80% less cost



**Increase in
quality of
open data**

Data from planning
to delivery

OPEN CONTRACTING CHILE



**Collaboration &
participation**

Multistakeholder
working groups and
co-creation

COVID-19

A photograph of three healthcare workers in a clinical setting, fully equipped with personal protective equipment (PPE). They are wearing light blue gowns, white surgical masks, and clear face shields. The worker on the left is a woman with braided hair, wearing glasses and purple gloves. The two workers on the right are men, also wearing purple gloves. They appear to be in the middle of a procedure or discussion. The background shows a typical hospital environment with blue and white wall panels.

- Massive supply & demand shock
- Our partners with **good data, policy & procedures** been much more resilient
- Also value of collaboration with CSOs & businesses in improving emergency response

Open contracting benefits in local infrastructure management reforms

Dhangadhi, Nepal
2019 - 2020



Administrative efficiency

Full traceability on physical & financial progress

More than **300 small-scale projects annually** to build roads, gutters, bridges and other structures

Preparing & monitoring a project takes much less time

Municipal staff **save 3.5 hours** on average when generating a contract for a project and monitoring its progress - an **efficiency gain of 75%**

Project amendments decreased

2% of projects had amendments, down from 13%



Service delivery

Reported problems get fixed

The municipality fixed, issued warnings or took other action on **15% of feedback reports**



High-level oversight

Senior officials mandated to visit all construction sites

Regulations introduced in 2020 require senior figures to visit all project sites; in 2019, visits were reported at 46% of sites

Senior officials have better information

Self-reported confidence in having enough information to oversee projects (score out of 10): Mayor/Deputy - 8; Chief Admin. Officer - 8; Divisional Engineer - 7



Citizen engagement

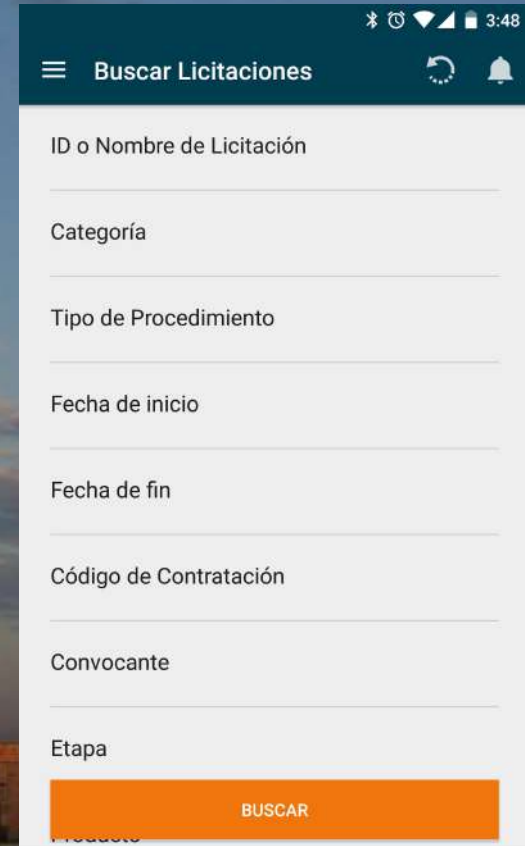
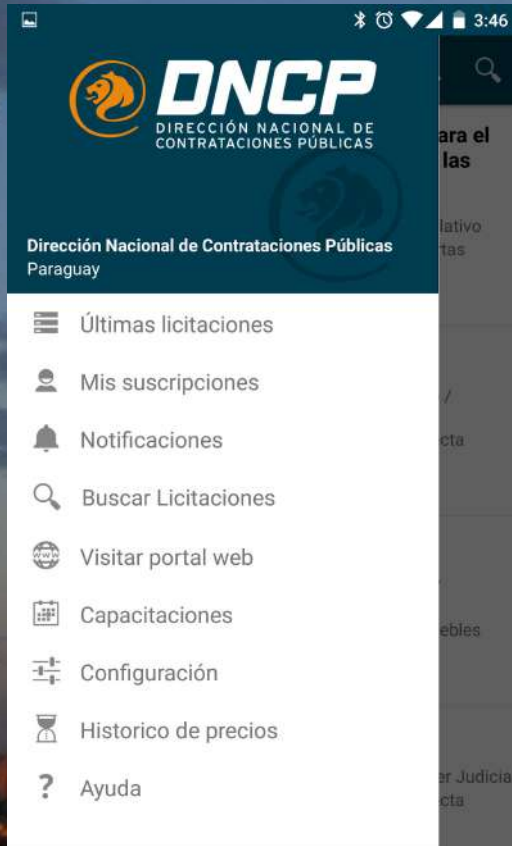
New citizen complaints channel

Monitors filed **feedback for 40% of projects** in 2020, up from 25%

Citizens can monitor projects more easily

100% of civic monitors say it is 'easy' to access project information; before reforms, 90% said it was 'hard'

Business engagement & SMEs in Paraguay...



Our offer to Lebanon

1. We can help you publish, share and use **standardized, structured, open contracting data**
 - Backed by **free global helpdesk** to assist publishers
 - Treasure trove of **analytics & tools available**
 - **Costs low, benefits high** (200:1 in Ukraine)
 - Resilience of Covid-19 responses
2. Help you think **how information will be used**, by whom, for what (value of money, anti-corruption), not just transparency for own sake
3. Methodology and advice to work with **service delivery departments** & make case of how open data on procurement can help them
4. We can help with building **civic engagement** around data to foster usage

Lessons learnt

1. **Continual engagement and change management** across stakeholders (not a one off) especially with civil society which help scale reform, foster trust & protect progress
2. **Use secondary regulations** to implement measures like the Open Contracting Data Standard in all systems (and put into eGP specifications)
3. **Diverse & sustained teams** needed with a mix of skills
4. **Government using data itself** is vital to improving data quality for all users = growing a performance culture
5. Use **KPIs** and their regular measurement to track implementation of the reforms
6. Value of a specific **oversight unit**, well resourced to monitor all procurement going forwards