



Powering up procurement reforms with open contracting

**OPEN
CONTRACTING
PARTNERSHIP**

OCP works in 30+ countries on open data & open government to transform public contracting

Highlighted impact

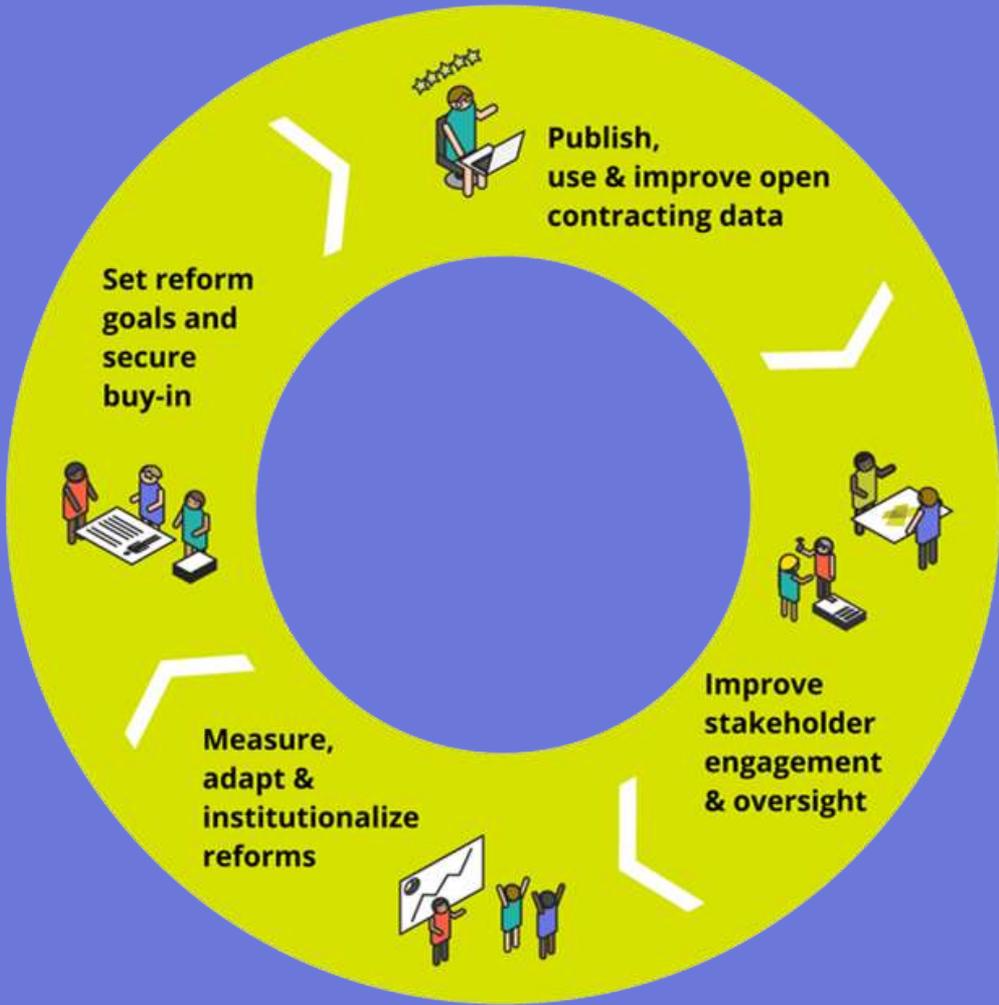
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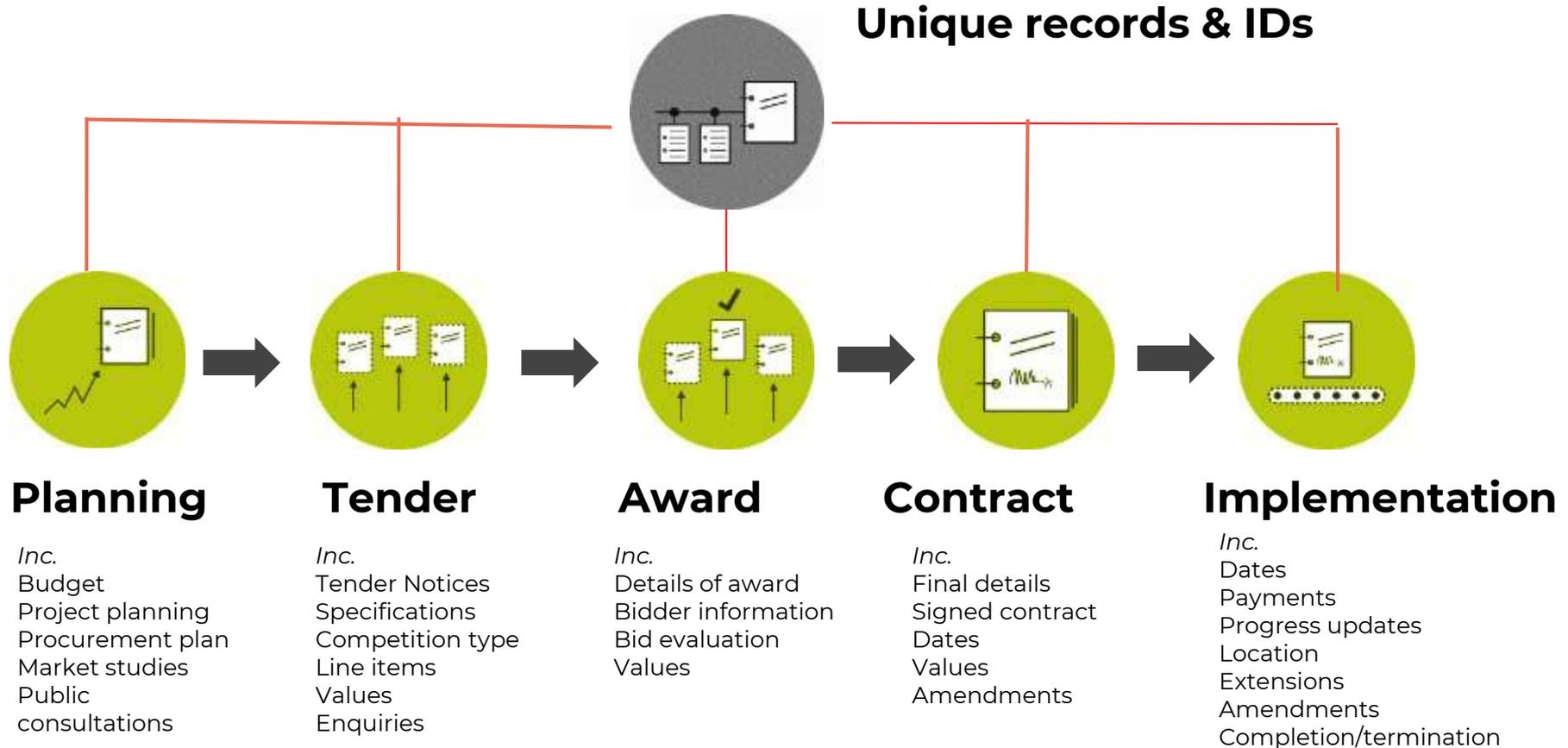
Progress around the world



We help procurement reformers to build coalitions of change, publish & use data, measure progress & to institutionalise reforms



Open Contracting Data Standard (OCDS)



Focus on the **use** of data to drive change

Four key user needs:



Value for money & efficiency



Integrity



Effective service delivery



Level playing field for business

DATA



SORTED



ARRANGED



PRESENTED
VISUALLY



Many ways to loot public procurement..



<https://www.open-contracting.org/resources/idiotsguide/>







KPIs (2020-2021)

NO. OF PROCEDURES

8,67mln

EXPECTED VALUE

87,34bn

SAVINGS

3,23bn

NO. OF PROCURING ENTITIES

46,11k

NO. OF BIDS PER AUCTION

2,17

NO. OF BIDDERS

343,91k

Cancel

CPV Classification

Statuses of procedures

CPV Classification (No. of lots)

44000000-0 Конструкці...	993 020 (10,32%)
15000000-8 Продукти х...	624 769 (7,09%)
33000000-0 Медичне о...	594 683 (6,75%)
39000000-2 Меблі (у то...	580 044 (6,59%)
50000000-5 Послуги з р...	579 149 (6,58%)
30000000-9 Офісна та к...	462 812 (5,25%)
45000000-7 Будівельні ...	456 849 (5,19%)
09000000-3 Нафтопрод...	407 323 (4,62%)
71000000-8 Архітектур...	398 687 (4,44%)

No. of lots

Geography (Procuring entit...)

Details

No. of lots



UA

EN

Instruction

Ask a question

For

Competitiveness

BelowThresholdness

Lot status

Procuring entity

Go to

2020 2021 Jan Feb Mar Apr May Jun Jul Aug Sep Oct Nov Dec

<https://bi.open-contracting.org/>

**Openness helps
to build trust
between
Government,
Citizens and
Business**



Lessons learnt

1. **Identify your political leader and invest in the team & partnerships.** Get people who share your values and your big “why”. You will build their capacity, but it will be hard to change values and motivation. **Engage business and CSOs from the very beginning!**

2. **Think big, start small, gradually develop & implement** - give an opportunity to buyers, business, and other stakeholders to **learn on small value contracts**. This would be a great start to rebuild trust and open new opportunities for SMEs.

Lessons learnt

3. **Publish open data and provide real-time analytical infrastructure from the very beginning** - nothing will give you more support than openness and opportunity for everyone to control, monitor, and use benefits of data. **Everyone sees everything** - don't be afraid!
4. **Invest in feedback, complaints review and oversight** - develop your processes and systems from the very beginning to understand potential loopholes and continuously improve.

Lessons learnt

5. **Continual engagement and change management** across stakeholders (not a one off) especially with civil society which help scale reform, foster trust & protect progress

6. **Capacitate all the key stakeholders.** Roadshows, MOOC, Resources library, conferences, universities, chambers of commerce, consultants. Everywhere!

7. **Use secondary regulations** to implement measures like the Open Contracting Data Standard in all systems (and put into eGP specifications)

Lessons learnt

8. **Invest in communications and public relations.** Build a strong brand of your reform that would be supported by all stakeholders.

9. **Government using data itself** is vital to improving data quality for all users = growing a performance culture

10. Use **KPIs** and their regular measurement to track implementation of the reforms

Our offer to Lebanon

1. We can help you publish, share and use **standardized, structured, open contracting data**
 - Backed by **free global helpdesk** to assist publishers
 - Treasure trove of **analytics & tools available**
 - **Costs low, benefits high** (200:1 in Ukraine)
 - Resilience of Covid-19 responses
2. Help you think **how information will be used**, by whom, for what (**value of money, anti-corruption**), not just transparency for own sake
3. Methodology and advice to work with **service delivery departments** & make case of how open data on procurement can help them

Our offer to Lebanon

5. We can help with building **civic engagement** around data to foster usage
6. Assistance with **change management** on national and **municipal level**
7. **Peer-to-peer learning with eGP systems administrators, developers, and implementers.** From our EECA and LatAm communities.